



Founded in 1997, Seaport Capital is a lower middle market buyout firm that invests in communication infrastructure and services, business and information services and media companies (the “Focus Sectors”), and is currently investing its fifth fund, Seaport Capital Partners V, L.P. Most of Seaport’s platform investments have been owned by founders and entrepreneurs seeking a long-term institutional partner to provide resources to grow their businesses and execute on long-term strategic plans.

Seaport’s senior investment team has over 100 years of combined experience investing in the Focus Sectors, and the four members of the Seaport Investment Committee have worked together for over 15 years.

Investment Profile

Profile Ranges

- Enterprise Value: \$25 – \$150 million
- EBITDA: \$3 – \$15 million
- Seaport Investment: \$10 – \$30 million

Characteristics

- ✓ Recurring revenue
- ✓ Operating leverage
- ✓ Organic EBITDA growth
- ✓ Scale through acquisition
- ✓ Unit economics-driven business model
- ✓ Control investors

Seaport Capital Overview

Firm Stats

- 53 Investments, 41 fully realized
- 123 add-on acquisitions completed for our platform investments
- 3.0x gross multiple on invested capital since inception
- \$900 million committed and invested

Seaport Capital Fund V Stats

- \$230 million fund
- 2016 vintage
- Co-invest opportunities

Areas of Interest in our Focus Sectors

Communication Infrastructure and Services

- Owners and/or service providers of broadband & wireless physical infrastructure (including data, voice, video), including fiber, macro and micro wireless cell sites
- Internet infrastructure
- Service offerings on top of large public cloud providers

Business and Information Services

- Tech-enabled services, software/ SaaS, and business process outsourcing businesses
- Vertically agnostic but with experience in finance, healthcare, insurance, and education verticals

Media

- Advertising-driven models with location-based advantage

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Seaport Capital Fund V Portfolio

	Provides software, support, and hosting services to small and medium-sized physician practices
	Fiber-to-the-home triple-play service provider in Illinois (Peoria, Champaign-Urbana) and Rhode Island
	Provides keg leasing and logistics services to the craft brewing and beverage industries
	Provides mission-critical production solutions, including power, structure, and lighting, for live events
	Develops and operates cellular communications towers in the Southeast, Northeast, and Upper Midwest
	Provides traffic data collection, analysis, and transportation asset management services to civil engineering firms and municipalities
	Provides software for route accounting, warehouse management, forecasting, and mobile sales capabilities to beverage distributors
	Provides outsourced laundry services to healthcare customers in the South Central and Midwest

Other Active Seaport Investments

atmosera

bMEDIA

QUALITY LIFETIME SERVICES